

# Seena Saiedian

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## EDUCATION

### **University of Virginia School of Law**, Charlottesville, VA

*J.D.*, Expected May 2027

- Karsh-Dillard Scholar (full-tuition merit scholarship)
- National Security Law Forum
- Virginia Law & Business Society

### **University of California, Berkeley**, Berkeley, CA

*B.S.*, Business Administration (Minor: Computer Science), May 2023

- Beta Alpha Psi Business Honors Society (Director of Professional Development)
- Intramural Basketball

## EXPERIENCE

### **Five Elms Capital**, Kansas City, MO

*Private Equity Analyst*, August 2023 – August 2024

- Led 20+ customer and expert interviews as part of due diligence for a \$10+ million investment in a CPG analytics software company (transaction completed June 2024)
- Built 15+ revenue forecasts to inform baseline, upside, and downside investment scenarios
- Developed a firm-wide thesis on marketing software by interviewing industry executives and identifying key trends to guide the investment team's sourcing priorities
- Reviewed loan documents and identified financial restructuring options to mitigate potential insolvency risk for a portfolio company's foreign subsidiary
- Identified supply chain integration opportunities for a portfolio company to improve profit margins and increase attractiveness to future investors

### **Wells Fargo**, San Francisco, CA

*Investment Banking Summer Analyst (Technology Group)*, May 2022 – August 2022

- Built discounted cash flows and comparable companies analyses to evaluate M&A and capital markets opportunities for technology clients
- Led research for an internal report about the semi-conductor industry, including evaluating how global geopolitical trends could affect the technology market in the United States
- Contributed to the product integration roadmap for Broadcom's \$60+ billion acquisition of VMware by identifying opportunities for consolidating product offerings post-acquisition

### **Organization of Iranian-American Communities**, Washington, DC

*Advocacy and Public Relations*, May 2020 – August 2024

- Organized and spoke at national policy symposiums and student panels in Washington, D.C., New York City, and Los Angeles promoting human rights and democracy in Iran
- Wrote 7 op-eds in national publications about non-proliferation and counter-terrorism policy
- Met with bipartisan legislators to raise awareness about human rights violations in Iran
- Supported outreach efforts for a House Resolution expressing solidarity for pro-democracy protests (H.Res.100, 118<sup>th</sup> Congress), helping the resolution receive 240+ co-sponsors
- Launched a social media messaging and content strategy focused on Gen Z outreach

## PERSONAL

**Languages:** Farsi (fluent)

**Interests:** Al Pacino films, international relations & policy, grilling steak, All-In (podcast)